



## OIL, GAS & PETROCHEMICALS

DISCOVERIES - OPPORTUNITIES - CHALLENGES

12-14 MAY 2009 - CAIRO, EGYPT

### GRAND OPENING CEREMONY TUESDAY 12 MAY 2009

08.00 Registration & Networking Breakfast *hosted by:*



08.50 Master of ceremonies: Eithne Treanor

08.55 Opening remarks: Ahmed Shiha, Chairman, EIF

#### GRAND OPENING CEREMONY WITH ESTEEMED GUESTS OF HONOUR FROM THE MENA REGION AND BEYOND

- Ministerial Address: H.E. ENG. Sameh Fahmy, Minister of Petroleum, Egypt
- Ministerial Address: H.E. Natic Aliyev, Minister for Industry & Energy, Azerbaijan

##### Special Addresses:

Tim Blackford, Chairman, **BG Group plc**  
Hamid D. Jaafar, Chairman, **Dana Gas Egypt**  
Adriano Mongini, General Manager, **ENI ieoc**  
Hesham Mekawi, Chairman, **BP EGYPT**  
Ahmad Atallah, Country Chairman & Managing Director, **SHELL**  
Dr U.D. Choubey, Chairman & Managing Director, **GAIL (India) Limited**  
Leonid V. Mikhelson, Chairman, **OAO NOVATEK**

##### Tour of the International Exhibition

13.00 NETWORKING LUNCH *hosted by:*



# STRATEGIC CONFERENCE – DAY ONE

## TUESDAY 12 MAY 2009

### 14.30 KEYNOTE PRESENTATION

Dr M. Mukhtar Al Lababidi, Director Technical Affairs Department, **OAPEC**

#### Questions & Answers

15.00

### 1: PANEL DISCUSSION

**Regional analysis: Exploration status, potential & development in the oil & gas industry**

- North Africa update
- Views from Algeria, Libya, Sudan & Egypt; political and environmental challenges
- Expansion and challenges in the LNG industry
- Cooperation with international governments. What lessons can be learnt and what future agreements are likely?
- Challenges facing the region; the cost of engineering, procurement and construction, as well as the cost and availability of skilled labour

Moderator:

**Peter Krois**, Exploration Manager NW Europe and Africa, **OMV Exploration & Production GmbH**

Panelists:

**Eng Yasser El-Khazindar**, Vice President and General Manager – East Mediterranean, **Schlumberger**

**Stuart Paton**, Technical and Commercial Director, **Dana Petroleum**

**Eiichi Sasaki**, Chief Representative for Energy Resources in Paris, **Japan Bank for International Cooperation**

**Henri Guillemin**, Managing Director, **Crédit Agricole Egypt**

#### Questions & Answers

16.00 NETWORKING COFFEE BREAK *hosted by:*



16.20

### 2: ECONOMIC ADDRESS

**The impact of the global slowdown and the credit crunch on Egypt and MENA**

**Simon Kitchen**, Senior Economist, **EFG-Hermes**

**Impact of the global crisis on an Egyptian bank**

**Henri Guillemin**, Managing Director, **Crédit Agricole Egypt**

17.00

### 3: SPECIAL ADDRESS

**Assisting private sector investors in mobilising finance for oil, gas and petrochemical deals**

**Emmanuel Mbi**, Regional Director for Egypt, Yemen & Djibouti, **The World Bank**

#### Question & Answers

Closing Remarks

17.35 Evening Reception *hosted by:*



**STRATEGIC CONFERENCE – DAY TWO**  
**WEDNESDAY 13 MAY 2009**  
**UPSTREAM & DOWNSTREAM**

08.00 NETWORKING BREAKFAST *hosted by:*



**The Upstream Track - Day Two**

09.00 Chairman's opening remarks

**09.05 4: KEYNOTE ADDRESS**

**World energy outlook and the role of the MENA region for supply and demand in 2009-2030**

**Dr Kamel Bennaceur, Chief Economist, Schlumberger Ltd**

**09.15 5: SPECIAL ADDRESS & PANEL DISCUSSION**

**Gas exploration, developments & challenges in Egypt**

**Geo Rashed Mohamed Rashed, Vice Chairman for Agreements & Exploration, EGAS**

**PANEL DISCUSSION Gathering Momentum! Gas Exploration**

- **Model agreement**
- **Mediterranean & Nile Delta exploration promise and challenges**
- **Western Desert GOS and Red Sea exploration promise & challenges**
- **Attracting FDI**

Moderator:

**Dr Hany El-Sharkawi, President, Dana Gas Egypt**

Panelists:

**Geo Sayed El Araby, Vice Chairman for Agreements & Exploration, EGAS**

**Geo Sayed Matbouly, Assistant Vice Chairman for Exploration, EGAS**

**Mostafa El Bahr, Vice Executive Chairman for Agreements and Exploration, EGPC**

**Question & Answers**

11.00 NETWORKING COFFEE BREAK *hosted by:*



**11.20 6: THE CHANGING FINANCIAL LANDSCAPE!**

**Options and requirements for project finance solutions in the current financial market**

**Peter J Goodall, Managing Director, Head of Natural Resources, Infrastructure & Power**

**CALYON - Crédit Agricole Corporate & Investment Bank**

### The changing landscape for financing LNG projects

Dr Katan Hirachand, Director of Energy Project Finance, **Société Générale**

Mohamed Ozalap, Vice Chairman, **Banque Misr**

### An ECA's role and function: Japan's view

Eiichi Sasaki, Chief Representative for Energy Resources in Paris, **Japan Bank for International Cooperation**

### Financing oil and gas independents in a capital constrained environment - A multilateral's perspective

Ignacio de Calonje, Investment Officer, IFC Oil, Gas, Mining & Chemicals Department, **International Finance Corporation**

Question & Answers

12.30 NETWORKING LUNCH *hosted by:*



14.00

## 7: HEALTH, SAFETY & THE ENVIRONMENT

Ensuring HSE (Health, Safety & Environment) remains the industry's prime priority

### Management commitment and organisational HSE performance

Augustine Igbuku HSE Manager, **Shell**

Herman Roos, Head of Sustainable Development and Lender Compliance, **Yemen LNG**

### Implementing best practice: Social and health impact assessments, Egypt

Dr Kate Meadows, Social Impact Assessment and **Consultation Specialist**

### CDM – Renewable energy opportunities in the Egyptian oil & gas sector

Mahmoud Abdel-Mageed, HSE Advisor, **ENI leoc**

Question & Answers

15.00 NETWORKING COFFEE BREAK *hosted by:*



15.20

## 8: UNLOCKING MORE RESERVES THROUGH CUTTING EDGE TECHNOLOGIES

Session Chair:

Dr Ismail Mahgoub, Chairman & Managing Director, **Agiba Petroleum Company**

### New technologies for onshore pipelines

Graham Freeth, Senior Project Manager, **J P Kenny**

Prof Attia Mahmoud Attia, Faculty of Petroleum Engineering, **Suez Canal University**

### Meeting Future Energy Needs with New Technologies

Arshad Waheed, Regional Technology Manager-Africa, **Halliburton Egypt**

### Technology innovation – Does it hold the key?

Stephen J. Pharez, Vice President Technical Marketing, **Petroleum Geo-Services**

Question & Answers

17.30 Close of day two

## The Downstream Track – Day Two Petrochemicals - Marketing - Refineries

08.00 NETWORKING BREAKFAST *hosted by:*



09.00 Chairman's opening remarks

### 09.15 9: KEYNOTE ADDRESS

**Petrochemical focus: Challenges, expansion, update & vision for the future**  
Eng Hany Soliman, President & Chairman ECHEM

### 09.30 10: PANEL DISCUSSION The petrochemical industry: Lessons learnt from across the region

- Case studies from across the region
- Development of the UAE petrochemical sector
- Key MENA issues
- Technological trends

Moderator

Tim Armsby, Partner, Trowers & Hamlins, Egypt

Panelists

Darren Davis, Managing Director Head of Project & Export Finance, MENA, HSBC

Hesham Raafat, Chief Executive Officer, Oriental Petrochemicals Company

Basil El-Baz, Chairman, Egypt Basic Industries Corporation

Questions & Answers

### 10.10 11: OIL & GAS DISTRIBUTION & MARKETING

**Compressed natural gas as a national challenge**

Jérôme Déchamps, Managing Director, Total Egypt

**Egypt downstream - challenges & opportunities**

Thomas Walter, Chairman and Managing Director, ExxonMobil Egypt

**Modern technology in lubricants and environmental considerations**

Ahmed Mahmoud Gamal El-Din, Operational Product Manager for North and West Africa, Shell

Questions & Answer



11.00 NETWORKING COFFEE BREAK *hosted by:*

### 11.20 12: LNG AND EGYPT Future possibilities and current challenges

Dr Ibrahim Ahmed, Chairman, Pharaonic Petroleum Company

**LNG outlook: revolution in perspective and in uncertainty. Future possibilities and current challenges in Egypt**

Fortunato D Costantino, Head of LNG, **OMV Gas & Power GmbH**

Eng Ahmed Shehata, Operations Director, **Egyptian LNG**

Questions & Answers

## 12.10 SPECIAL ADDRESS

**Pipeline export and future challenges for the region**

Tim Armsby, Partner, **Trowers & Hamlins, Egypt**

Questions & Answers



12.30 **NETWORKING LUNCH** *hosted by:*

## 14.00 14: THE GAS INDUSTRY IN EGYPT Prospects and challenges

**Egyptian gas balance and challenges going forward**

Philippe Mathieu, Vice President for Natural Gas, MENA, **StatoilHydro**

**Highlights on concession agreements and future gas potential**

Dr Samir El Naggat, General Manager of Exploration Studies, **EGAS**

**Natural gas profile, proven reserves and production growth**

Dr Atef Abd El Hady, Assistant Vice Chairman for production, **EGAS**

**Natural gas derivatives and local consumption annual growth**

Dr Lamiaa Abu Shahba, Process Engineer, Operations Department, **EGAS**

**Gas processing, extraction projects and challenges**

Eng Amira EL Mazni, Assistant Vice Chairman for Field Development & Liquefaction Projects, **EGAS**

**The current natural gas network system and the future vision of natural gas distribution in Egypt**

Eng Samy El-Faramawy, General Manager of Projects –Gas Connections Activities  
**EGAS**

Questions & Answers



15.00 **NETWORKING COFFEE BREAK** *hosted by:*

## 15.20 15: REFINERIES – North Africa and Middle East update

- **Bottlenecks in product supply; ensuring a steady capacity**
- **Environmental concerns means tighter product specifications**
- **Investment interest from inside and outside the region**

Eng Ahmed El Gaiar, Chairman, **SIDPEC**

Dr Ezzat Abdel Aal, Assistant Chairman, **APC**

Dr Amer Abdel Razek, Assistant General Manager, **APC**

Questions & Answers

**17.00 End of Day Two**